

## Message Text

UNCLASSIFIED

PAGE 01 BONN 01147 201606Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----082019 201612Z /43

P R 201555Z JAN 78  
FM AMEMBASSY BONN  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 5027  
AMCONSUL DUSSELDORF  
AMCONSUL MUNICH

UNCLAS BONN 01147

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - ROYMAL COATINGS & CHEMICAL CO.,  
INC., NEWPORT, NEW HAMPSHIRE

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE  
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

INTEGRAL GMBH U. CO. KG  
VORSTER STR. 54  
D-4152 KEMPEN  
CONTACT: HERR HAGEMANN  
PHONE: 02152-1527  
TELEX: 853204  
COMMENT: MR. HAGEMANN INFORMED THIS POST THAT SUBJECT  
FIRM IS INTERESTED IN ENLARGING ITS PRODUCT LINE  
WHenever A NEW ARTICLE FITS INTO THEIR PROGRAM. ROYMAL  
COATINGS AND CHEMICAL CO. INC. S/HOULD CONTACT 'INTEGRAL'  
IMMEDIATELY BECAUSE MR. HAGEMANN WILL TRAVEL TO NEW  
HAMPSHIRE AT THE END OF THIS MONTH. SUBJECT  
ESTABLISHED IN 1966. EMPLOYS 10. ANNUAL SALES DM 3  
MILLION. FINANCIAL REF: VOLKSBANK IN KEMPEN.  
TRADE REFS: DESOTO IN DESPLAINS, CHICAGO.

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GERD JUNG KG  
ZUM QUELLENPARK 45  
D-6232 BAD SODEN  
CONTACT: MR. GERD JUNG, SR.  
PHONE: 06196-25055  
COMMENT: ACCORDING TO MR. GERD JUNG, AN INITIAL  
REVIEW OF THE INFORMATION MATERIAL SUPPLIED BY L.S.

FIRM WOULD MAKE ITS PRODUCTS A WELCOME ADDITION TO THE LINES HANDLED BY THE GERMAN FIRM. THE FINAL RESULTS OF ITS FINDINGS ON BASIS OF SUBSEQUENT MARKET TESTS AND ANALYSIS OF THE SUPPLIED SAMPLES WILL BE AVAILABLE IN ABOUT FOUR WEEKS. GERMAN FIRM IS A PARTNERSHIP, FOUNDED IN 1950 AS AN INDEPENDENT SALES AND INDUSTRIAL AGENT, TRADING IN VARIOUS TYPES OF PAPER PRODUCTS AND PAPER ALL OVER THE FEDERAL REPUBLIC.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BONN01147  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780031-0110  
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**Litigation History:**  
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**Review Transfer Date:**  
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**Status:** NATIVE  
**Subject:** ADS REQUEST - ROYMAL COATINGS & CHEMICAL CO., INC., NEWPORT, NEW HAMPSHIRE THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B  
**TAGS:** BEXP, GE  
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**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014